Gatewell USA



# Turn AI into ROI

Businesses like yours are under pressure to boost productivity, streamline processes, improve customer service, and surface business insights faster.[1]

Read on to see how we can help you solve these challenges with hybrid AI solutions.

Lenovo | NVIDIA

## What's holding you back?

Many business leaders are eager to unlock the value of AI but are facing persistent roadblocks:

- **Lack of in-house AI expertise**
- **Fragmented data sources and poor data quality**
- **Difficulty scaling pilots into production**
- **Legacy infrastructure not built for AI**
- **Complex compliance and governance requirements**
- **Unclear path to measurable ROI**

**85%**
**of channel partners received AI POC requests in 2024, but most businesses struggle to operationalize it.[2]**

**61%**
**of CIOs find it very or extremely challenging to demonstrate ROI with tech investments.[3]**

**70%**
**of AI projects stall due to infrastructure, data or skills gaps.[4]**

## The smarter route to AI success

We can take you the direct route to the business outcomes you want with Lenovo Hybrid AI Advantage™ with NVIDIA. Using this flexible framework of proven use cases, AI infrastructure and devices, fully integrated with NVIDIA AI Enterprise software, AI solutions and services, we can help you solve your toughest business challenges and deliver ROI in under 90 days.



**Cut production costs by up to 99%[5]**
Powered by Data Orchestration use case

**Shift up to 40% of support queries to self-service[6]**
Enabled by Customer Service use case

**Boost productivity by up to 800%[7]**
Driven by Content Generation use case

**Accelerate content development by up to 80%[8]**
Delivered through Knowledge Assistant use case

## Move from pilot to results



**NVIDIA-Certified Solutions:** Including Lenovo ThinkSystem™ and ThinkEdge™ servers, and the Lenovo ThinkAgile™ solution—optimized by NVIDIA—deliver secure, scalable AI. Includes pre-validated solutions like the Lenovo ThinkSystem™ SR675 V3 and SR655 V3, built for large-scale enterprise workloads, and the Lenovo ThinkSystem™ SR650a V4 offering flexible, cost-effective options for testing and inferencing for all business sizes. Deploy with confidence, and securely and efficiently power your modern, accelerated workloads.

**Enterprise-grade trust & compliance:** Lenovo's high-performance infrastructure—featuring pre-validated configurations, ThinkShield™ security for enterprise-grade protection, responsible AI frameworks, integrated governance, and AI-powered data orchestration—helps you safely manage large-scale AI for your customers with confidence, efficiency, and speed.





**AI-ready workstations:** Run AI locally to fine-tune and inference models, then scale seamlessly with Lenovo ThinkStation™ PX and PGX—performance-optimized and built for demanding AI workloads.

**Expert AI support:** Our support, combined with expertise from Lenovo's AI Services, can help you identify opportunities to use AI and develop and deploy AI POCs in under 90 days. We'll also support you in managing the AI Solutions we jointly deploy, and give you the flexibility to scale when you need with Lenovo TruScale™.



## Ready to unlock ROI from AI?

Let us guide you on your hybrid AI journey with Lenovo and NVIDIA for a smarter, more secure way to make AI work for your business.

**Find out more**

Gatewell USA | (213) 558-2728 | requests@gatewellusa.com | gatewellusa.com

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